



> AI-Inside, AI-Assistance & Sustainability <

Alles bleibt anders!

Dr. Dominik Birkmeier & Dr. Martina Beck
München, 24. April 2024

new spective

Wir lieben Technologie.

Wir leben Design.

700+
Software
Engineers



100+
Designer

CreditPlus

Dräger



Miele



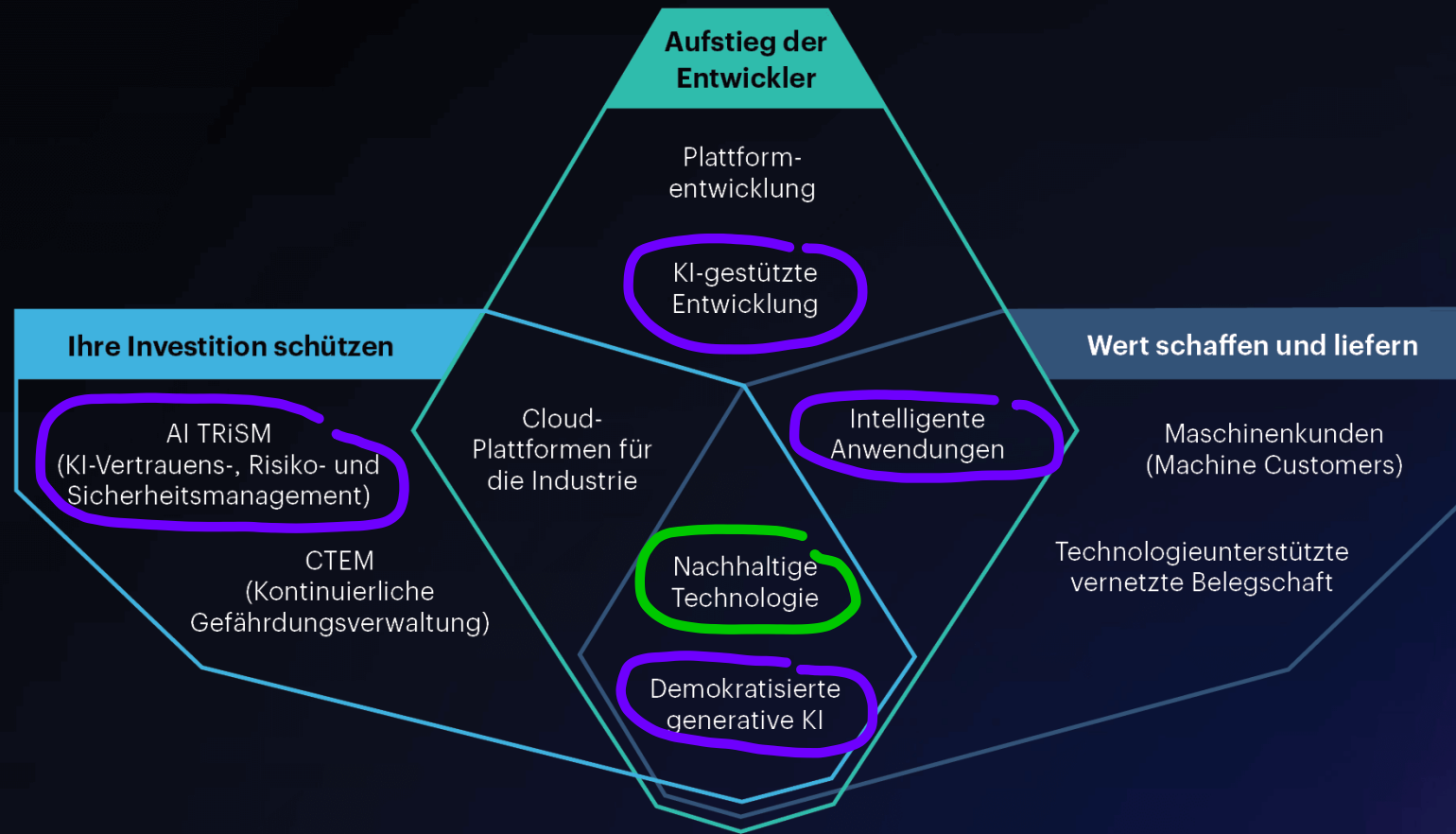
DB

SMA



new spective

Die wichtigsten strategischen Technologie-Trends für 2024



Trends, die die Arbeit als RE beeinflussen

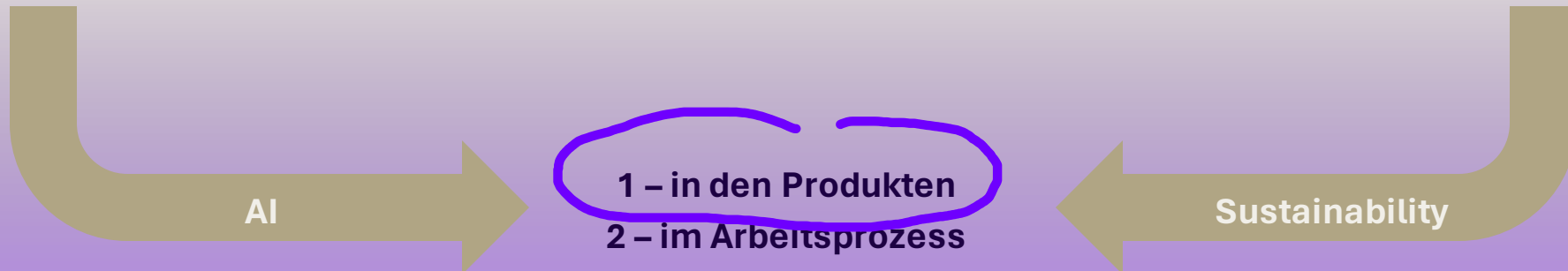
AI-Inside, AI-Assistance & Sustainability



Die Technologievielfalt steigt



Nachhaltigkeit spielt eine immer größere Rolle





10 neue

Interaktionsmuster

durch AI



Text In – Text Out



Nächste Generation von Sprachassistenten

From Command to Conversation

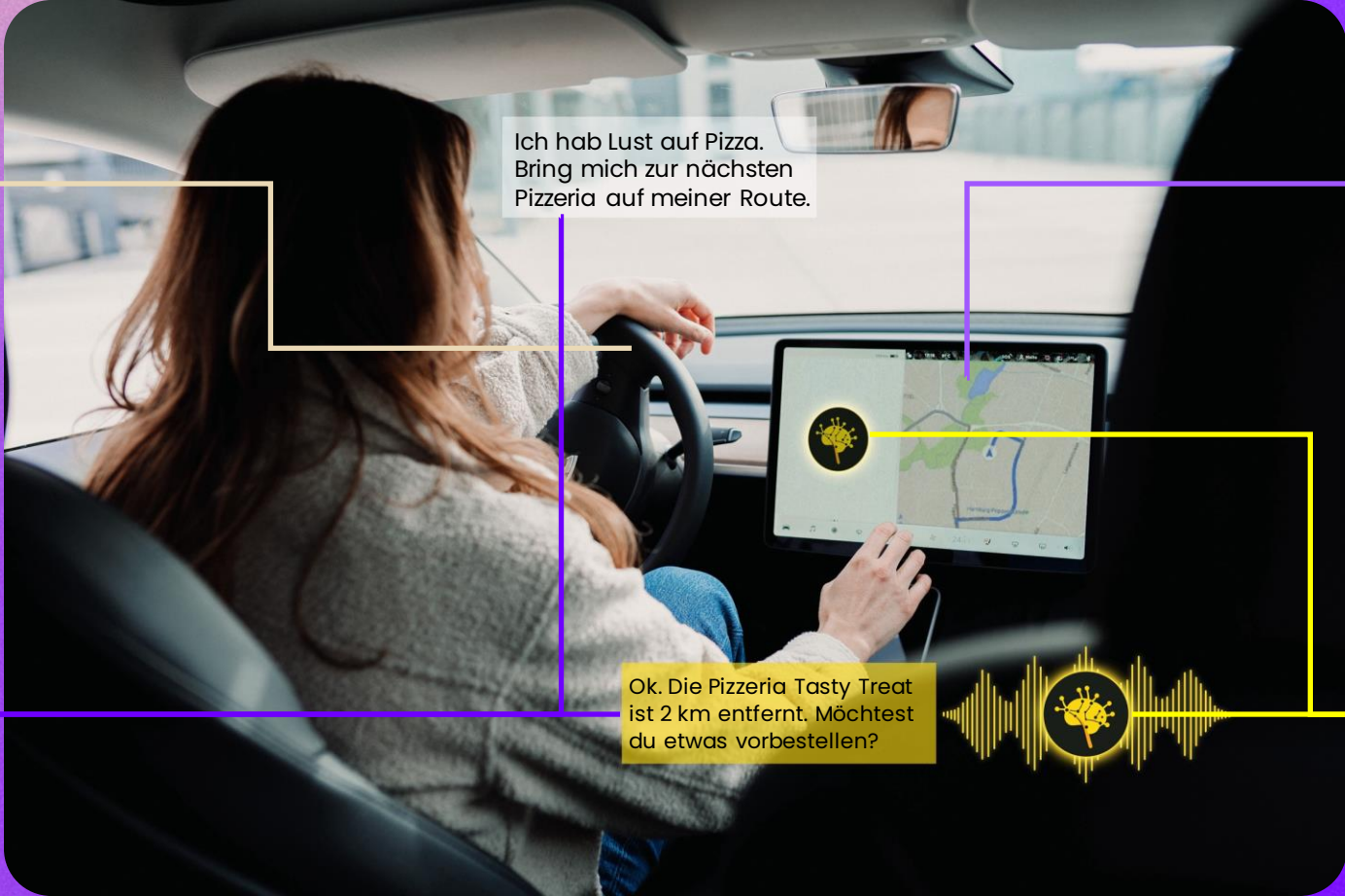
A hand is holding a small, dark, rectangular device, possibly a smartwatch or a small IoT device. The device has a camera lens and a small blue light on top. The background is dark and textured.

AI-native Devices



AI-native Devices

**Haptical
User Interface**



**Graphical
User Interface
(GUI)**

**Voice
User Interface
(VUI)**

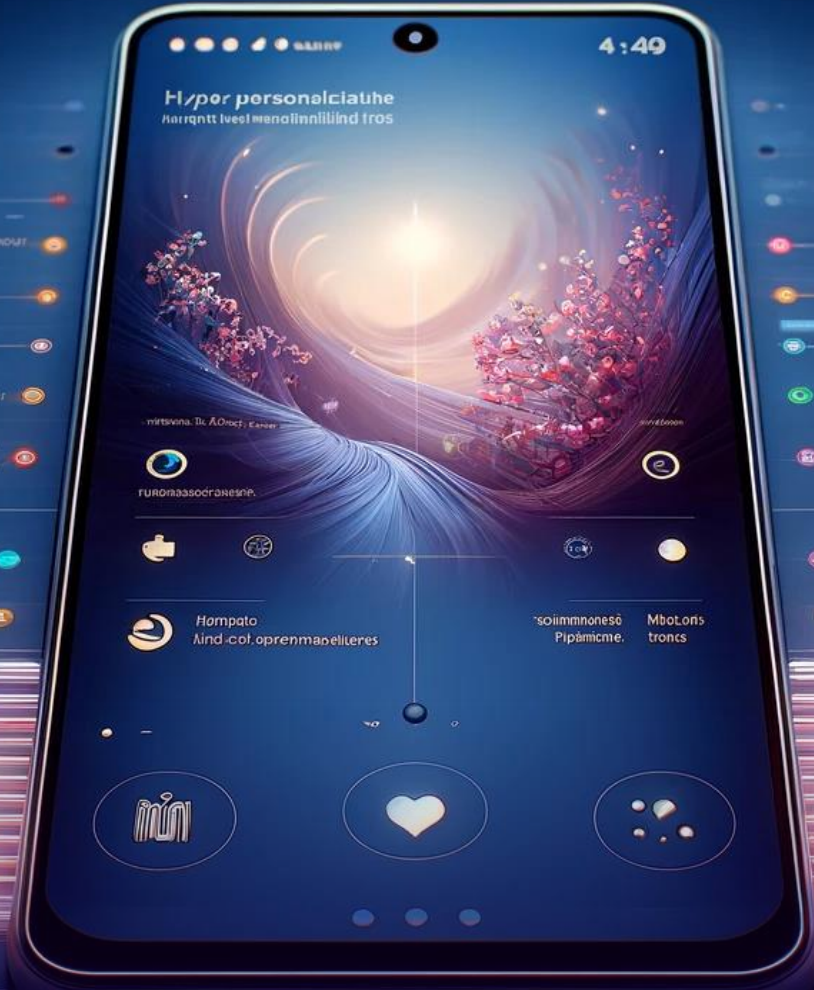
**Artificial
Intelligence
(AI)**

Konsequent multimodal





Next Level Accessibility



Hyperpersonalisierung / Adaptive UI



LLM – LAM



Funktion vor Marke?



10

Missbrauch von KI

10 AI Interaction Pattern

- 1 Text in – Text out
- 2 From command to conversation
- 3 AI Devices
- 4 Consequently multimodal
- 5 Spatial Computing / Gesture Control
- 6 Next level accessibility
- 7 Hyperpersonalization / Adaptive UI
- 8 From LLM to LAM
- 9 Function > Brand
- 10 Misuse

KÜNSTLICHE INTELLIGENZ

So viel Wasser verbraucht ein Gespräch mit ChatGPT

Pro 10 bis 50 Antworten ...



... „trinkt“ ChatGPT-3
500ml Wasser*



ChatGPT-4 verbraucht wahrscheinlich
noch mehr Wasser, weil es ein wesentlich
größeres KI-Modell ist.

Quarks

Woher kommt der Wasserverbrauch?

*abhängig davon, wann und wo es eingesetzt wird
Quellen: Li et al. (2023)

WDR®



Website carbon results for: hood-group.com/reconf

E Oh no! This web page achieves a carbon rating of E

This is dirtier than **65%** of all web pages globally

Global average

A+ A B C D **E** F



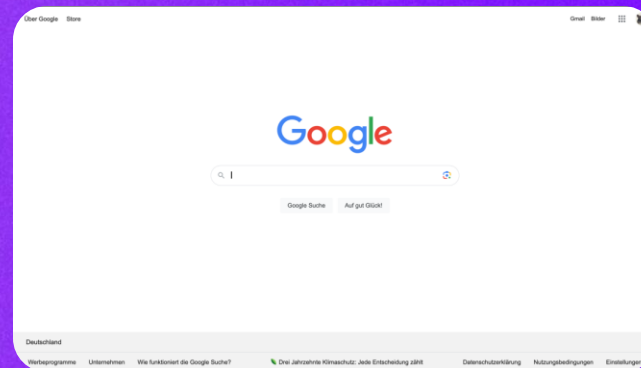
Website carbon results for: maibornwolff.de

F Oh no! This web page achieves a carbon rating of F

This is dirtier than **77%** of all web pages globally

Global average

A+ A B C D E **F**



Website carbon results for: google.com/?gws_rd=ssl

A Hurrah! This web page achieves a carbon rating of A

This is cleaner than **84%** of all web pages globally

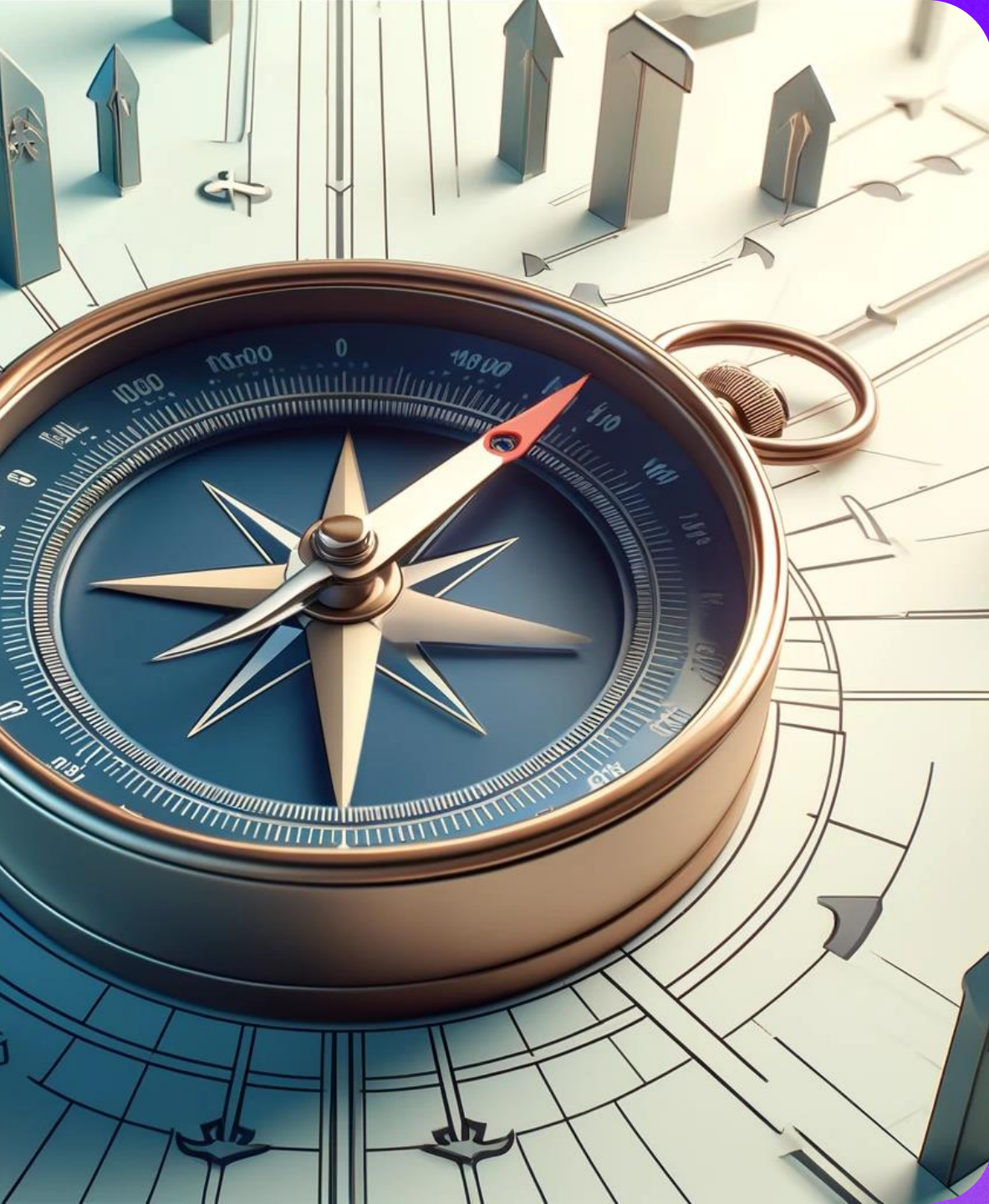
Global average

A+ **A** B C D E F

Website Carbon Calculator

„We need to move from a human
to an *humanity* and *environmental*
centered design approach.“

Thorsten Jonas - SUX Founder



Der Lösungsraum
ändert sich schneller denn je.

Mit Lösungsneutralität
kommen wir nicht weiter.

Wir müssen der Digitalisierung
eine Richtung geben.

Digitale Produkte müssen
ganzheitlich gestaltet
werden.

Trends, die die Arbeit als RE beeinflussen

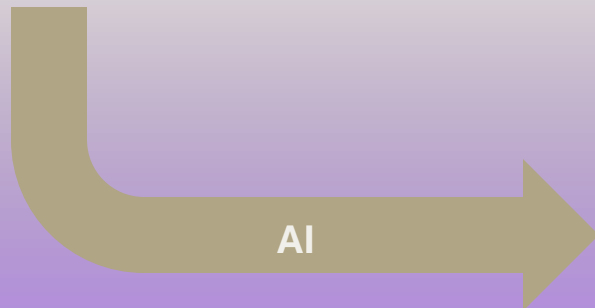
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Die Technologievielfalt steigt



Nachhaltigkeit spielt eine immer größere Rolle



1 – in den Produkten
2 – im Arbeitsprozess



10 Prinzipien für gutes Digital Design

- 1 Gutes Digital Design ist nützlich und gebrauchbar.
- 2 Gutes Digital Design ist elegant und ästhetisch.
- 3 Gutes Digital Design ist evolutionär.
- 4 Gutes Digital Design ist explorativ.
- 5 Gutes Digital Design nimmt den ganzen Menschen in den Fokus.
- 6 Gutes Digital Design antizipiert die Auswirkungen seiner Ergebnisse.
- 7 Gutes Digital Design achtet den Datenschutz und die Datensicherheit.
- 8 Gutes Digital Design ist nachhaltig und schafft Nachhaltigkeit.
- 9 Gutes Digital Design würdigt Analoges und Digitales in gleicher Weise.
- 10 Gutes Digital Design setzt Digitales nur dort ein, wo es erforderlich ist.



**Digital
Designer**

Horizont 1
Shaping

Horizont 2
Exploring

Horizont 3
Implementing



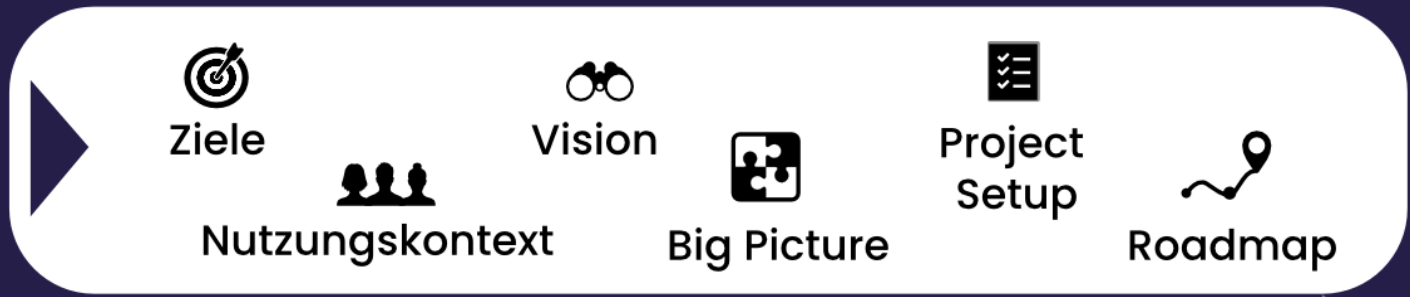
User





Digital Designer

Horizont 1 **Shaping**



Horizont 2 **Exploring**



Horizont 3 **Implementing**



User



31% Digital Design gehört in jedes Projekt!

**+VELOCITY
+PRODUKTIVITÄT
+QUALITÄT
+EFFIZIENZ**



SHAPING

We clarify with the customer where the project should lead them, in doing so, we use methods such as Lego® Serious Play™ to get creative ideas out of the customer, so that they are owned or what they are capable of. With a Big Picture, for example, we make cloudy thoughts tangible. We ground the ideas with an analytical view, for example with a Business Model Canvas. With creativity methods such as Design Thinking, we design a variety of solution ideas together with the end-user.

CONTEXT

- MOTIVATION**
What's the motivation for you to do this?
What do you want to achieve at the end of this project?
- USERS & CONTEXT**
What are the potential users? What is their characteristic/ motivation/ preference?
- STAKEHOLDER**
Who is interested in our product apart from our users?
- GLOSSARY**
A collection of definitions for context-specific terminology, abbreviations, acronyms, everyday terms with special meaning, synonyms and homonyms to avoid misunderstandings.
- COMPETITORS**
Who are our competitors? What is their USP?

VISION, GOALS & BIG PICTURE

- VISION**
What is the vision of this project/ plan?
How does it interact with the company wide vision & strategy?
- GOALS**
What are the goals of this project?
HEART Framework
SMART Framework
- BIG PICTURE**
We want to draw a big picture of the project to understand the overall context and build a communication base.

CUSTOMER & BUSINESS STRATEGY

- VALUE PROPOSITION**
What do we promise to our customer when he buys our product? What's the value/ use of this product?
- CUSTOMER EXPERIENCE**
We want to describe the customer experience using journeys with touch points, motivation, timeline and positive/ negative experiences.
- BUSINESS MODEL**
We want to define the business model concerning budget, revenue streams and resources. It's partly based on the empathy map.

ROADMAP & CONDITIONS

- SCOPE**
What's in, what out- of- scope? Where is the difference to other products/ project?
- ROADMAP**
We define a product/ project roadmap for a longer duration, it should include milestones (incl. content) and deadlines.
- RISKS**
What are the risks of the project/ the product?
- CONSTRAINTS**
What constraints the project?

COLLABORATION

- TEAM**
Who is involved in this project? What are their roles and their responsibilities?
- MEETINGS**
Which meetings are carried out in which project phase?
- TOOLS**
Which tools do we use? How can I find those tools? What do we do with these tools?
- CALENDAR**
Who is available when? Availability for the Project and Absences.

EXPLORING

There is no end customer or user for whom we design a solution. The end customers or users are diverse and have different needs. We capture the diversity of needs through interviews or observations and present them through personas and empathy maps. With customer journeys, we make the needs tangible. We test the ideas with pre- or prototypes. We iteratively improve the solution ideas until the best solution for the end customer or user is available.

INTRODUCTION

PLACING EXPLORATIONS IN CONTEXT
In each (long-term) project, many explorations are done. Those explorations have to be set in context.

MODELS

BUSINESS CONTEXT
Visualisation for a shared understanding of the business context in a Business Context Diagram.

BUSINESS DATA
The exchanged and processed information is structured into functional related units to achieve high cohesion within a context. (e.g. as Flow Chart, BPMN, UML diagrams)

BUSINESS PROCESS
A common understanding of the current and future business processes is key. (e.g. as Flow Chart, BPMN, UML diagrams)

HIGH-LEVEL CROSS-FEATURE CONCEPTS

- OVERVIEW CROSS-FEATURE TOPICS**
Overall, principal regulations and solution ideas that are relevant in multiple parts (- cross-cutting)
- SECURITY**
Describing the weighting of the objectives and the methods planned to ensure data protection, data security and to prevent data misuse.
- TESTING**
Defining test deliverables, responsibilities & approvals and schedule.
- TRAINING**
Overall goal Users and Stakeholders understand the functionalities of a Product.
- ROLLOUT**
A rollout plan is a description of how to get your Software successfully applied to production and working as expected.
- DATA MANAGEMENT**
Determines how data can be integrated into the projects business processes and to ensure its optimal use. It covers additional aspects like data quality and information privacy.

UI/UX & USABILITY

- DESIGN SYSTEM / STYLEGUIDE**
Development of use existing design building blocks and extract or define design principles in order to ensure consistency and reduce redundant work.
- INFORMATION ARCHITECTURE**
Defining the hierarchy of each content element from a user's perspective. Card Sorting is a common method to do so.
- NAVIGATION STRUCTURE**
Bases on the information architecture, think of a meaningful way how the user gets the information and navigates through the product.
- DESIGN MOCKUP**
Visualise ideas in a scribble, low- or high-fidelity design prototype.

USABILITY TEST

Think of quantitative and qualitative measurement goals and KPIs. Plan and conduct a usability test with around 5 users per persona group.

ACCESSIBILITY

Define the necessary and easy to achieve accessibility goals for your user segments and design and test your interfaces accordingly.

QUALITY

- ARCHITECTURAL QUALITY**
Identify and analyse relevant technical quality requirements and develop strategies to solve them.
- UX QUALITY**
Identify and analyse relevant user centered quality requirements and develop strategies to solve them.

IMPLEMENTING

We further refine the solution until it is ready for agile implementation. Our tools are for example wireframes of the graphical user interface, which we design in PRO workshops together with the end customer or user. From the wireframes, we develop clickable prototypes that end customers or users evaluate in a Think-Aloud evaluation. We incorporate the results into user stories and develop the software too.

PRODUCT SPECIFICATION

- STORY MAP**
Story Mapping or User Story Mapping is a method/technique used in product discovery, outlining a new feature for an existing product or a new product.
- PRODUCT BACKLOG**
Characteristics of a good quality Product Backlog Item (commonly written in user story format, but not required to be): INVEST
- DESIGN & DEV HAND-OFF**
Design concepts will be refined so that off-edge cases, omissions and specs are done as defined in the DCR.

AGREEMENTS

- DEFINITION OF READY**
When is a story really defined so it can be developed? What's the right granularity? What parts are necessary? Conduct a workshop at the beginning of the project to establish a common DoD with the entire team.
- DEFINITION OF DONE**
And when is the implementation done? What tasks have to be completed for each story? Conduct a workshop at the beginning of the project to establish a common DoD with the entire team.
- ARCHITECTURAL CONSTRAINTS**
Architectural constraints that influence or restrict architects in their architectural design. Architectural constraints can be organisational, political or technical in nature.

ARCHITECTURE & TECHNOLOGY

- TECHNICAL CONTEXT**
Technical interfaces (channels, buses ...) linking the system to its environment e.g. hardware as well as virtual environments.
- ARCHITECTURAL DECISIONS**
Your system's stakeholders should be able to understand and comprehend your decisions.
- BUILDING BLOCK & RUNTIME VIEW**
Describing how information is exchanged between the system and the outside world and between the building blocks of the software solution.

MANUALS & TRAININGS

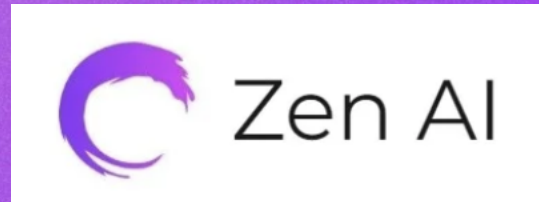
- USER MANUAL**
A possible structure could refer to system parts or use cases. But there should always be some examples for better understanding.
- TRAINING CONCEPT**
The structure should be based on the knowledge and needs of the users.

OPERATIONS

- RELEASE PROCESS**
There is not the perfect release plan. However, it is necessary, that there is a process and everyone knows about it.
- SUPPORT/ OPERATIONS**
For example, use Confluence to define a playbook with an action plan for a particular problem.
- TRACK & ANALYSE**
Revise your analytics board. If your new increment brings you closer to your quality goals and learn for the next iteration.



100% Private AI for Requirements Engineers



Zen AI Model: GPT-4 Workspace: Allianz Assistant: Epics & Stories

Zen AI
Hello, let's create something.
[Regenerate](#) [Refine](#) [Edit](#) [Copy](#) [Save to Workspace](#) [Export](#)

You
Yeah! Let's go! :)

Zen AI
Great! You can choose your model, workspace, and assistants via the buttons on top of the page. Depending on the assistant, quick action buttons may show at the bottom.
[Regenerate](#) [Refine](#) [Edit](#) [Copy](#) [Save to Workspace](#) [Export](#)

You selected workspace 'Allianz'.

You added assistant 'Epics & Stories'.

You added file 'miro_screenshot.png'.
[View File Content](#) [Remove from Chat](#)

[Add File](#) [Generate Image](#) [Must-Have Epics](#) [Nice-to-Have Epics](#) [Add Tasks to Story](#) [Add AC to Story](#)

lenz@getzenai.com

Write a message.



"Die ständigen Änderungen und unklaren Anforderungen machen es schwer, den Überblick zu behalten und effektiv zu arbeiten."



Rolf Blum

PROFIL

- analytisch
- strukturiert
- kommunikativ
- teamorientiert
- technikaffin

Requirements Engineer in einem AI Software Projekt

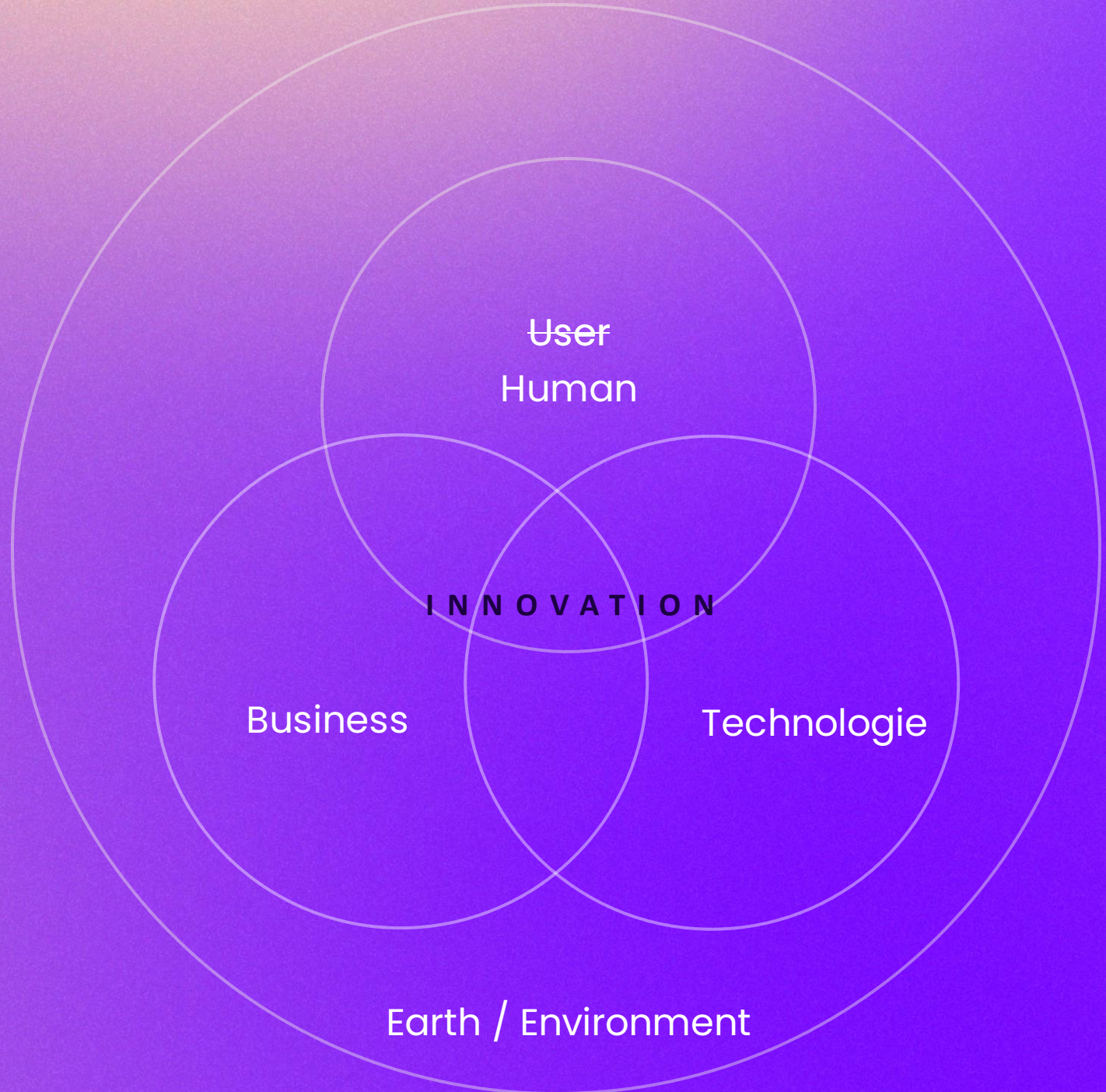
Erstellen von Anforderungsdokumenten für das AI Software Projekt | Durchführung von Anforderungsanalysen und -workshops | Abstimmung von Anforderungen mit dem Entwicklungsteam | Überwachung der Einhaltung von Anforderungen während des Entwicklungsprozesses | Erstellung von Testfällen und Durchführung von Tests zur Überprüfung der Anforderungen

SOZIODEMOGRAFISCHE INFOS

- | | |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Familienstand | Verheiratet |
| Alter | 35 |
| Kinder | 2 |
| Schulbildung | Ingenieur, Master, Erfahrung |
| Beruf | Requirements Engineer in einem AI Software Projekt |
| Arbeitsumgebung | Büro, Team, Projektmanagement, Technologie, Kreativität, Flexibilität, Innovation, Zusammenarbeit, Herausforderungen, Fortschritt, Verantwortung, Dynamik |
| Nationalität | german |
| IT-Fähigkeiten | Requirements Engineer, AI Software Projekt, iPhone, Windows, PowerPoint |
| Hobbies | Malen, Fotografie, Musik hören, Lesen |

MOTIVATION + - FRUSTRATION

- | | |
|--------------------|------------------------------------------------------------------|
| 1. Herausforderung | Unklare Anforderungen seitens des Kunden |
| 2. Innovation | Ständige Änderungen der Anforderungen |
| 3. Fortschritt | Schwierigkeiten bei der Kommunikation mit dem Entwicklerteam |
| 4. Teamarbeit | Zeitdruck bei der Erstellung und Überarbeitung der Anforderungen |
| 5. Verantwortung | Komplexe technische Anforderungen, die schwer zu verstehen sind |





SUSTAINABLE DEVELOPMENT GOALS

1 NO POVERTY

2 ZERO HUNGER

3 GOOD HEALTH AND WELL-BEING

4 QUALITY EDUCATION

5 GENDER EQUALITY

6 CLEAN WATER AND SANITATION

7 AFFORDABLE AND CLEAN ENERGY

8 DECENT WORK AND ECONOMIC GROWTH

9 INDUSTRY, INNOVATION AND INFRASTRUCTURE

10 REDUCED INEQUALITIES

11 SUSTAINABLE CITIES AND COMMUNITIES

12 RESPONSIBLE CONSUMPTION AND PRODUCTION

13 CLIMATE ACTION

14 LIFE BELOW WATER

15 LIFE ON LAND

16 PEACE, JUSTICE AND STRONG INSTITUTIONS

17 PARTNERSHIPS FOR THE GOALS



Unsere Antwort auf das... ist die Digital Design Profession.

Digital Design bedeutet
Gestaltung mit
ganzheitlichem Blick

Digital Design ist eine
übergreifende
Dachprofession



Digital Design baut
Brücken zwischen
IT und Fachbereichen

Die digitale
Materialkunde macht
den Unterschied

Die Digital Designerin
hält 3 Horizonte im Blick

BITKOM
Das Gestaltungsvakuum identifiziert
Rollenideal Digital Design (2017)
Digital Design Manifest (2018)

Gemeinsam mit dem BITKOM
sind wir Pioniere.

Serious Game
Customizable cards

Aldeation Heroes



YOUR JOURNEY

Where it all begins

As a team, you unexpectedly fall into an adventure. At first, you have no clue what exactly is happening here.

Discover a new world

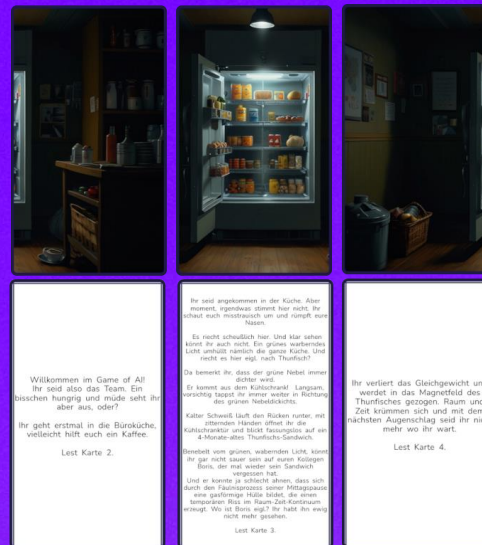
Step by step, you discover a new, strange world. This place is full of robots ... but there is one problem! This is where you come into play.

Your mission

You take a creative journey, help the robots and get something in return.

2 - 5
Players

30 - 90
Min



WHAT YOU WILL WIN

Method-based Idea Generation

Everyone's perspectives and ideas are heard. The game is conceptualized to **encourage creative ideation** both individually and as a group.

Innovative solutions for your challenges

You will create new ways to solve your challenges by playfully **combining hardware & interfaces with AI technologies**.

Take the best ideas for your team

Everyone has an equal vote and together you evaluate and **select the ideas** that are **most helpful and effective for your context**.

Discover the possibilities of AI

Over the course of the game, you will **discover** various **use cases and AI technologies**.



Apple Vision Pro Webinar



Wie kann *spatial computing* in
ihrem beruflichen
Kontext Mehrwert
stiften? Montag
06.05.24 16:00-17:00

Erleben Sie **spannende
Impulsvorträge unserer
Experten** aus dem Apple
Ökosystem, Immersive
Experiences und Business
Innovation.

Sichern Sie sich
ihren Platz!



MAIBORNWOLFF

Vielen Dank!



MAIBORNWOLFF & NEWSPECTIVE

Welche Trends öffnen euch neue Perspektiven?



Dr. Dominik Birkmeier

Head of Digital Design & Engineering

dominik.birkmeier@maibornwolff.de



Dr. Martina Beck

CEO MaibornWolff

martina.beck@maibornwolff.de